

W. A. B. I.

## AGENDA COVER MEMO

Agenda date: February 4, 2004

To: Board of County Commissioners

Department: Health & Human Services

Presented by: Rob Rockstroh

Agenda Title: In the Matter of Awarding Contracts to Serve on the Lane County Managed Mental Health Provider Panel as listed in Appendix A



### I. MOTION

TO AWARD CONTRACTS TO SERVE ON THE LANE COUNTY MANAGED MENTAL HEALTH PROVIDER PANEL AS LISTED IN APPENDIX A.

### II. ISSUE OR PROBLEM

Mental Health services for individuals with Oregon Health Plan coverage are provided through a provider panel. A Request for Proposal process was administered by Lane County for selection of the provider panel. Those providers recommended for contract awards are listed in Appendix A.

### III. DISCUSSION

#### A. Background / Analysis

LaneCare, a program within the Department of Health & Human Services, was formed to provide managed mental health care services to Oregon Health Plan (OHP) clients and has been managing the mental health services for OHP clients for the past six years. The Mental Health Organization Agreement between Lane County and the Department of Human Services specifies that the "Contractor shall maintain a Provider Panel with adequate capacity and expertise to provide timely and appropriate access to covered services across the age span from child to older adult." A Request for Proposal to select the provider panel for year seven was released on September 2, 2003, with a deadline for submission of September 30, 2003. Board Order No. 03-9-10-12 allowed for extension of the current provider panel contracts until January 31, 2004 to allow for completion of the selection process.

Notification of the scoring committee's recommendations were mailed on October 17, 2003. Twelve respondents received passing scores on the proposals submitted. Three respondents did not receive a passing score. On October 24, 2003, Lane County received a letter of appeal from PeaceHealth,

Oregon Region, a respondent to the Request for Proposal who did not receive a passing score. The appeal cited: 1) Lane County incorrectly totaled the scores; 2) Lane County did not follow scoring process outlined in the Request for Proposal; and 3) the County appears to have instructed the raters to independently review and score each application. After an internal review, Lane County Health & Human Services decided to reopen the county's evaluation process only for those providers who responded to the initial Request for Proposals for Managed Mental Health services. A new review committee was selected. This new review committee scored the proposals for a second time on December 10, 2003.

Appendix A lists those respondents that successfully passed the overall agency qualifications section (70% or above) and specific service area qualifications section as outlined in the Request for Proposal. No appeals were filed at the completion of the second review process. Appendix A also lists the specific contractor targets that are the amount of funds contractors will be allowed to bill the Oregon Health Plan for the period February 1, 2004 through September 30, 2004. Also listed in Appendix A are the individual carve-out awards for SCAR/Jasper, WhiteBird and Looking Glass. Carve-outs are competitively selected through the Request for Proposal process but are paid through a different fee for service payment mechanism.

**B. Alternatives / Options**

1. To award contracts to serve on the Lane County Managed Mental Health Provider Panel as listed in Appendix A
2. Not to approve number one above. If the Board of Commissioners does not award these contracts there will not be a provider panel to provide mental health services to Oregon Health Plan clients.

**C. Recommendation**

To approve number one above.

**IV. IMPLEMENTATION / TIMING**

Upon Board action, the Department of Health & Human Services will process contracts for the provider panel.

**V. ATTACHMENTS**

Board Order

**THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON**

**RESOLUTION**     )  
**AND ORDER:**    ) IN THE MATTER OF AWARDING CONTRACTS TO SERVE ON  
                      ) THE LANE COUNTY MANAGED MENTAL HEALTH PROVIDER  
                      ) PANEL AS LISTED IN APPENDIX A.

WHEREAS, mental health services for clients with Oregon Health Plan coverage will be provided through a provider panel; and

WHEREAS, a request for proposal process was administered by Lane County for selection of provider panel members; and

WHEREAS, the recommended providers are listed in Appendix A.

NOW THEREFORE, IT IS HEREBY ORDERED that the Board of County Commissioners award contracts per Appendix A - Recommended Contracts and delegate authority to the County Administrator to sign contracts with providers to provide managed mental health services through Lane County's provider panel.

DATED this \_\_\_\_\_ day of February 2004

\_\_\_\_\_  
Bobby Green, Chair  
Lane County Board of Commissioners

APPROVED AS TO FORM

Date 1/23/04 lane county

J. Haidlaw  
OFFICE OF LEGAL COUNSEL

**APPENDIX A**  
**Recommended for Contract Awards for**  
**Lane Care Provider Panel Contracts**

<b>CONTRACTOR</b>	<b>TOTAL TARGET AMOUNTS FOR YEAR SEVEN</b>
1. Center for Family Development	\$ 810,000
2. Child Center	460,000
3. Directions	310,000
4. Laurel Hill	755,000
5. Looking Glass	792,000
6. Looking Glass Center Point	148,000
9. Options / South Lane Mental Health	1,415,000
10. Oregon Social Learning Center	354,000
11. PeaceHealth Counseling	95,000
12. Relief Nursery	56,000
13. Scar / Jasper	75,000
14. ShelterCare	532,000
15. WhiteBird	\$ 40,000

**LaneCare Provider Panel Carveout Services**

<b>CONTRACTOR</b>	<b>CONTRACT</b>	<b>TOTAL AMOUNT FOR YEAR SEVEN</b>
SCAR	SAFE Center	\$ 203,061
WhiteBird	Crisis phone	53,612
Looking Glass	Stepping Stone	\$ 62,500